

JRHT

JOSEPH
ROWNTREE
HOUSING TRUST



Travis Perkins
**Managed
Services**



Cirrus
Purchasing



Case Study

Travis Perkins

Joseph Rowntree Housing Trust

Cirrus Consortium Materials Framework

About Travis Perkins

Travis Perkins Managed Services (TPMS) are a leading UK supply chain and procurement solutions provider to the repairs and maintenance sector. Established by Travis Perkins (TP) in 2004 TPMS was created to support the renewal and regeneration of the UK's social housing stock. Through the UK's largest high-quality network of builders' merchants and home improvement suppliers, Travis Perkins, they provide partners with an unparalleled supply chain and procurement solution. Backed by the Travis Perkins Group, they use over 2,000 branches nationwide across 21 businesses to source the very best materials.



“The development of the Management Information has led to big improvements in the way we are able to deliver our service and manage personal performance. These improvements and assurances have greatly improved our repairs KPI's over the year and also given us the confidence to take on more modernisation works in 2019 and 2020.”

Ashley Hardy, Building Services Manager JRHT

Contract structure

Joseph Rowntree's (JRHT) materials supply contract with TPMS was awarded through a direct award under the Cirrus Consortium Materials Framework (CCMF5). CCMF5 provides quick, flexible and PCR compliant access to the full range of building materials and delivery models that may be required by Consortium members including managed stores, direct delivery and branch supply.

TPMS has been working with JRHT since January 2015, under contract to supply a full range of construction materials. The contract is managed locally by a TPMS Account Manager alongside a Customer Operations Manager. Monthly meetings are held to discuss operational issues and plan strategic goals for the partnership.

**TOP
QUARTILE
FOR VALUE
FOR MONEY**

**167%
CONTRACT
GROWTH**

Added Value

- ▶ Closure of the JRHT on site stores in Huntington, transferring supply to TP York
- ▶ Introduction of van stocks, replenished from TP York ordered
- ▶ TPMS began to supply the cyclical heating, smoke/heat alarms, bathroom works materials, including Ideal boilers, with financial support from the manufacturer



The relationship continues to go from strength to strength, with JRHT indicating their intention to continue working with us for the foreseeable future.

Ian Banks, TPMS Customer Operations Manager

- ▶ Special orders and cyclical works orders are managed by use of a live online shared document which give full visibility of order dates, delivery dates, etc to both parties
- ▶ Plot packs made up for each of the cyclical work streams
- ▶ Solution to WEEE recycling provided by TP Hire Waste Management, including clearing large backlog of WEEE waste at JRHT premises
- ▶ JRHT have been given free access to the Sparesfinder site for gas parts identification and ordering
- ▶ TPMS support the JRHT annual tenants fun day with a financial donation and free materials
- ▶ An independent benchmarking exercise conducted by Cirrus Purchasing identified JRHT's materials value for money performance as top quartile in the market

**5 YEAR +
PARTNERSHIP**

