



Case Study

Craven District Council Tender Management



About the project

Craven District Council (CDC) covers 450 square miles extending north from a boundary near Skipton. It has a population of 53,600 and a large proportion of the district is predominantly rural with small village settlements.

Cirrus Purchasing were appointed by CDC to manage a two stage restricted tender process to appoint a multi-disciplinary team to provide an innovative and commercially deliverable masterplan for the future development of an area of West Skipton, referred to as the Skipton Station Triangle.

**£200,000
CONTRACT
AWARDED**



“ [Cirrus] were excellent and supported our procurement process, ensuring everything was carried out efficiently, despite the unprecedented COVID situation. [We] felt totally supported by them and the process was completed very satisfactorily ”

*Richard Dowson, Skipton Triangle Masterplan Project Manager
– Craven District Council*

Six bidders were shortlisted to tender following an extensive PQQ round which attracted 40 bids. The tender thoroughly assessed each organisation via written submissions, cost submission and interviews. Cirrus and CDC had to adapt quickly through the COVID-19 pandemic as lockdown came into effect prior to the evaluation of the PQQ stage. All meetings and evaluations after this point were conducted successfully via Microsoft Teams and Zoom.

**DELIVERED
£6 BILLION+
TENDERS**

“ The procurement process for the Skipton Triangle Masterplan was clear, concise and straightforward. The questions requiring responses were well crafted with an appropriately high emphasis on quality ”

Anthony Benson, Director - Allies and Morrison



Allies and Morrison LLP was the successful bidder, fighting off tough competition through a robust evaluation process. Allies and Morrison are a world-leading practice of architects working on projects including the redevelopment of King's Cross Station, London, and York Central.

Their bid impressed the CDC evaluation panel with their innovative approach, demonstrating a clear understanding of CDC requirements and timescales.

“It was wonderful for Cirrus to be a part of the first steps towards some big changes for the town of Skipton. Assisting the team in procuring such an important contract was an honour and we wish them the best of luck with the Masterplan”

Claire Paton, Director of Consultancy Cirrus Purchasing

Cirrus added value

All consultancy support is tailored to suit the requirements of each client. For the CDC Masterplan project Cirrus managed the tender process from start to finish, this included:

- ▶ Full responsibility for design, creation and delivery of the tender package
- ▶ Project management
- ▶ Publication of relevant advertisement and award notices
- ▶ Management of the evaluation, interview and award process
- ▶ Management of bidder liaison and queries

About Cirrus Purchasing

Cirrus Purchasing Ltd is a specialist procurement consultancy based in North West England. We work throughout the UK supporting the social housing, public sector and private sector, delivering billions of pounds of procurement activity and millions of pounds of savings for our clients.



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